

Appendix – Executive Bios

EXECUTIVE VICE-CHAIRMAN

William Chu Kwong YEUNG, aged 57, is the Chief Executive Officer of the Group, and an Executive Director of the Company.

William Yeung lives and breathes the telecommunications industry. Shortly after starting out as a police inspector, William realised his passion was in customer engagement and operational efficiency. His telecommunications career began with Tricom in Hong Kong, and was followed by a role as Director of Customers Division at SmarTone Mobile Communications Limited. He joined HKBN in 2005 as Chief Operating Officer and was appointed as the Chief Executive Officer in 2008. Today, William leads HKBN Talents to deliver world-class products and services to make our Hong Kong a better place to live. He holds a Bachelor of Arts Degree from Hong Kong Baptist University, a Master of Business Administration Degree from the University of Strathclyde, U.K., and a Master of Science Degree in Electronic Commerce and Internet Computing from The University of Hong Kong. In 2010, William was recognised as a Champion of Human Resources by The Hong Kong HRM Awards. He is a proud Co-Owner of HKBN.

CHIEF EXECUTIVE OFFICER

Ni Quiaque LAI (also known as NiQ), aged 48, is the Chief Operating Officer of the Group, and an Executive Director of the Company.

NiQ Lai joined the Group in May 2004 and has over 20 years of experience in the telecommunications, research and finance industries. Prior to joining the Group, NiQ was an analyst and the Director and Head of Asia Telecom Research for Credit Suisse, where he was involved in numerous global fundraising initiatives for a wide range of Asian telecom carriers. Prior to Credit Suisse, NiQ held positions in HKT as a strategic planning manager, and Kleinwort Benson Securities (Asia). He graduated from the University of Western Australia with a Bachelor



of Commerce Degree in 1990 and obtained an Executive Master of Business Administration Degree from Kellogg-HKUST, Chicago-Hong Kong in 2009. NiQ is a fellow member of Hong Kong Institute of Certified Public Accountants (HKICPA) and CPA Australia, and a member of the Hong Kong Institute of Directors. In 2009, he was recognised as Champion of Human Resources by The Hong Kong HRM Awards, and was selected by Global Telecoms Business in 2013 as one of the Top 50 CFOs in the industry to watch. In March 2016, he was recognised as 1st for Best CFO by FinanceAsia Survey of Asia's Best Companies 2016 (Hong Kong). NiQ is currently a member of Advisory Board of Citycom Networks Pvt. Ltd. and a Director of Cambodian Children's Fund (Hong Kong) Limited. As a teenager, NiQ aspired to become a professional tennis player but he was not very good at tennis, so he become an accountant instead. He is a proud Co-Owner of HKBN.