

#### **PREPARED BY**

## **250 HKBN TOP PERFORMERS**



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### Konnichiwa from 250 top HKBN performers!

At HKBN, we are generous in rewarding excellence.

This year, we rewarded our top 5% best performing HKBN Talents with a 4-day Tokyo trip. 250 HKBNers enjoyed local culinary delights and visited famous attractions such as Tokyo Disneyland, Odaiba, Shinjuku, Karuizawa etc.

Unlike other typical incentive trips for salespersons only, our 250 top performers come from different departments across the company including front-line sales and back-end departments, such as Marketing, Customer Service, Administration, Finance, Talent Engagement, IT, Legal etc.

After a most enjoyable trip, HKBN team is ready to embark on another exciting and winning year.

# ITINERARY



# DAY 1

- Visit Odaiba at Tokyo
- Dinner: Shabu Shabu

## DAY 2

- Shopping at Prince Shopping Plaza or **Premium Outlets**
- Gala dinner at Hokkaido Aji

## DAY 3

 Visit Disney Land or **Disney Sea** 



# DAY 4

 Shopping at Premium Outlet

# ITINERARY



# DAY 1

- Visit Umihotaru and Odaiba at Tokyo
- Gala dinner at Hokkaido Aji

## DAY 2

 Visit Disney Land or Disney Sea

## DAY 3

- Shopping at Prince **Shopping Plaza or Premium Outlets**
- Dinner: Shabu Shabu



## DAY 4

 Shopping at Premium Outlet

# **AMAZING MOMENTS**

250 top performing HKBNers are thrilled to depart for Tokyo for a refreshing and enjoyable 4-day trip with a lot of fun and excitement.









Our Sales and Network Technology elites can't wait to taste the delicious sashimi, visit magical theme park and go shopping in Japan.



## **NEW EXPERIENCE**

Visit a transformable robot in Odaiba at Tokyo!





Cleanse hands and mind before making a wish

# **WORK HARD & PLAY HARD**

HKBNers demonstrate the spirit of "work hard, play hard" during the trip.



# IMPRESSIVE REWARD TRIP





ENJOY THE GALA DINNER

# CHEERS TO OUR ACHIEVEMENT!





## **BUSINESS DEVELOPMENT & PARTNERSHIP**

#### Rainse Lai

It was my first time participating in the HKBN's incentive trip since I joined HKBN in 2016. The trip not only gave me the recognition of my performance, it also provided me a great opportunity to meet new friends with other HKBNers from various departments. I enjoyed those happy moments together with them. It was impressive to travel with 250 HKBNers! It surely enhanced my sense of belonging here!



I was glad that we can use Global Phone to stay connected throughout the whole trip. Hope we can participate again in the incentive trip in the near future.



## **BUSINESS PROCESS MANAGEMENT**

## Olga Mok











Tokyo DisneySea
The Happiest Place on The Earth
Let's Feel It.





## **CERTIFICATED PROFESSIONAL ENGINEER**

#### Nikita Wong

感謝公司本年度的日本東京之旅,很高興能成為其中的一份子,讓我感受到日本當地文化,日本人的禮貌與待客之道。

這正與公司以客為本的理念相同,我們會努力學習,實淺在日常工作中。

是次旅程圓滿結束,新的年度我會繼續努力!





### Tony Li

Thank you HKBN for the Tokyo incentive trip this year. I am glad that 16 Talents from CPE team are invited to participated in the trip. FY18 was a fruitful year for me. I made efforts to my work and happy to see the team's achievements. Apart from achieving the core KPI, survey and sales target, I also took lead of the project "CPE partial wholesales". I have learnt a lot throughout the process, such as cooperating with different departments. Thank you for my team's effort in the past year. Our team is always striving for excellence.









# REFLECTION CORPORATE COMMUNICATIONS

### Julia Wong

Thank you HKBN for arranging such a wonderful trip to Tokyo for us. I am grateful that I had the opportunity to spend communication time with HKBNers away from the office and get to know each other better. We had great fun in DisneySea, enjoyed beautiful scenery in Karuizawa (軽井沢) and tasted some mouth-watering dishes in Izakaya (Japanese bars). I am fully charged and ready to KickAss back in the office!



# REFLECTION ENTERPRISE SOLUTIONS

#### **Angel Cheung**

非常感謝公司為我提供了一個愉快優質的日本東京の旅。 公司給我們規劃各種行程,還有優秀的導遊和專車服務。 我會繼續努力爭取參與公司將來更多的活動。Thanks。

#### **BoBo Bat**



這次獲得公司挑選參加日本獎賞之旅,感到非常高興,我要感謝上司以及同事對我的支持。自從再次回到香港寬頻的大家庭,我一直認真工作和虛心學習。我會更加努力在各方面完善自我,為實現公司和我個人目標而努力拼搏。最後,我要再次感謝公司安排這次旅程,讓我獲益良多,一方面可以了解日本文化,一方面讓我認識不同部門的同事,而且有機會與其他人才加深了解和溝通,方便以後工作可以更得心應手。

#### **Bobo Ha**

This is my first time to join HKBN incentive trip and it is pretty unforgettable. It offers me a chance to share the joyfulness with other colleagues.

Once again, thanks HKBN and those helpers for arranging such a nice trip for us. In FY19, I will try my best to achieve the goal and hope to see you again in next incentive trip.

#### **Enny Wong**

I feel grateful to participate in the trip. I got an opportunity to see different cultures in Japan and to meet other colleagues across different departments. It's definitely a bonus for me to build up friendship with each other. It is really a memorable and unforgettable trip.

# REFLECTION ENTERPRISE SOLUTIONS

#### Icy Wong

The trip was really fun and unforgettable. I learnt about different cultures which have broaden my horizon.

#### Michael Yeung

It's a nice trip for me to experience more and to demonstrate the team spirit of HKBN. See you again!

#### Michelle Chan

非常榮幸有機會參加公司FY18日本東京獎賞之旅。

加入香港寬頻的大家庭已經六年時間,在工作上也有過很多困惑的時候,

感謝多年來上司們對我的幫助和鼓勵,同事們的支持,讓我一路走來不斷成長。

工作上獲得了自己比較滿意的成績,連續兩年獲得公司的旅遊獎勵。

我也知道,成績只是代表過去。未來才是最重要的,我深信:寶劍鋒從磨礪出,梅花香自苦寒來。

只要不斷努力, 改正缺點, 發揮優點, 發掘潛能。就能不斷超越, 再創佳績。



## **ENTERPRISE SOLUTIONS**

### Terry Yeung

十分榮幸可以參加本次公司安排的4日3夜日本之旅,感謝公司對我過往一年努力的認<mark>可和鼓勵。</mark> 本次行程中,以下事項令我感受分外深刻

#### 1. 拒墨守成規 - 人性化交通接駁安排

因需要在廣州出發乘坐香港機場的早班機,為免我們過度勞累,公司特別安<mark>排我們於早一</mark>天到達香<mark>港;並</mark>由深圳開始已有專業的導遊全程陪同。該體驗與常規的旅遊團安排大大不同,充分考慮到出行人員<mark>的實</mark>際情況!

#### 2. 旅程自訂, 想我所想 - 按自己喜好安排日本行程

本次行程其中一個有別於其他旅行團的地方,就是可按自己的喜好選擇跟團或自<mark>由行,充分</mark>考慮到了"想省卻心力"和"想自由"兩大類不同團員的需要,而我也就此機會利用一天的自由行時間觀光了特別的景點,圓了兒時的一個夢想。

#### 3. 一機在手,世界任我行 - 體驗Global Phone的便捷

本次行程,有幸可使用Global Phone,充分感受到公司提供的服務為出行帶來<mark>的便捷,在國外</mark>下機後短短的數分鐘,我已經可以上網而不需要更換任何SIM card,特別是在酒店Wi-Fi型號微弱的情況下,亦能以Global Phone 與外界聯繫。

"天道酬勤",在未來的日子,我會加倍努力,繼續以"公司人才"的身份與公司一<mark>起努力和進步</mark>。

#### Viann Qin

It was a wonderful trip that I met many colleagues from different departments. Thank you HKBN for giving me such a chance to go shopping & enjoy Japanese cuisine!

Hope the company will organise more activities for Talents to relax from work!



## Yuki Fung

多謝公司提供的日本東京旅遊,還貼心地提供專車接送和導遊諮詢服務。 在這段期間,還有幸結識了幾位同事,渡過了一個愉快的旅程。 最後再次感謝公司,希望將來有更多機會,到其他地方旅遊。謝謝。

# REFLECTION FIELD SERVICE FACILITIES & LOGISTICS



出發東京!!



與同事們於居酒屋聚餐



幸運地在"築地市場"搬遷前體驗日式風味!!

# REFLECTION INFORMATION TECHNOLOGY

#### Denzel Yiu

陌生的旅途,陌生的小夥伴,一起向著日本東京出發。感謝公司的Incentive Trip,<mark>讓我們有了一個追夢的旅程。</mark> 整潔繁華的城市,謙遜和善的人文,國際化大都市的魅力不停展現在我們眼前。從東京台場到東京迪士尼,還有貫穿整個行程的購物之旅,大家從陌生到互相開玩笑,我們的收獲不只是開闊眼界,還有珍貴的友誼。



#### Ben Ip

It was a nice experience for me to participate in this cross-team building trip. We may not know each other before, but we have created a unforgettable memory in this trip.

# REFLECTION INFORMATION TECHNOLOGY

#### John Lee

由衷感謝公司有Incentive Trip,它帶我們進入了一個奇妙的旅程。

從未去過的國家,從未踏足過的城市,帶給我一種既焦慮又期待的複雜心情;和一群<mark>可能不認識的同伴遠赴東京這個</mark>地方應該會很刺激的。東京台場-東京購物-東京迪士尼海洋,新鮮的事物,新鮮的挑戰衝擊着我;在買買買,吃吃吃,玩玩玩的"患難"過程中,我們逐漸建立了友誼,我很珍惜這友誼的小船,它將會成為我未來珍貴的回憶。



LEGAL

#### Michelle Cheng

I am honored to have participated in the 4-day Tokyo incentive trip this year.

There were lots of happy moments in the trip, involving visiting 1:1 Gundam model at Odaiba, having fun at Disney Land Sea and enjoying yummy local cuisine. The food in the Gala dinner was great too. Having spent 4 days together, I made friends from different departments. I will continue to do my very best for the company, and look forward to having another amazing incentive trip in the future!





## **MARKETING**

#### Patrick Wa

I am glad that I can join the incentive trip with other top performers this year. It is no doubt that the trip gave me lots of fun.It also provided an opportunity for me to meet Talents from other departments.





#### Joey Sze

Work smart and embrace the challenges is one of the keys to success.

This is my 2nd time joining the incentive trip in my HKBN journey. I am proud to be a HKBNer which is a sustaining high-performance team.

要成功,除了「Work smart」,更要勇於接受挑戰!今年 是我第二次於香港寬頻參加年度獎賞之旅。香港寬頻不斷 追求卓越成果,令我非常慶幸成為香港寬頻的一份子。

# REFLECTION NETWORK OPERATIONS CENTER

#### Frankie Lau

I am glad that I have an opportunity to join this trip. In this trip, I have known many colleagues in different departments and I had so much fun with all of you. ^^



## **PROCUREMENT**

## Philip Leung





Shopping is a "MUST" when visiting Japan. I have prepared a shop list for visiting and price comparison. This helped to save time & money.

## **RESIDENTIAL SERVICES**

## **Anthony Chan**

今年incentive trip之目的地是日本首都東京,因為數月前我跟太太來過東京旅行,所以這次可以充當半個導遊帶同事們到處遊玩。

在4日3夜的旅程中,可以跟一班平時並肩作戰的好同事放鬆一下,周圍飲飲食食四處遊玩,機會實在難得。多謝HKBN對我們的肯定,希望下年再有機會參與incentive trip。Thanks HKBN!

不經不覺已經加入了HKBN兩年,在這段時間一路陪伴HKBN MVNO的成長,而今年亦有幸可以再次參加今年公司的 incentive trip,實在感恩。

















## **RESIDENTIAL SERVICES**

#### Fiona Lo

#### 東京4天之旅感想--旅遊前

經過3個月的激烈競逐,終於贏得了公司的獎賞旅遊--東京4天之旅。本人感到<mark>非常高興同榮幸,此時此刻</mark>,我想用三個詞語來表達我的心情。

- **1. 第一個詞語--感謝。**我要感謝我的上司對我的信任,支持和鼓勵。尤其是<mark>我擔任Leader</mark>只有短短<mark>半年</mark>時間,但上司對於我的工作都給予最大的信任同支持,讓我在工作中能發揮所長,令團隊業績穩健<mark>向上。</mark>
- **2. 第二個詞語--自豪。**我非常自豪能在香港寬頻這個大家庭做自己喜愛的工作,讓我<mark>在緊</mark>湊的工作中體驗樂趣。
- 3. 第三個詞語--行動。為了感謝公司和上司對我的栽培,我會繼續努力工作,將我的專業和智慧發揮到工作上。

#### 東京4天之旅感想--旅遊後

東京4天獎賞之旅結束了,在這短短的4天,除了感受到當地文化之外,亦讓我深深感受到公司對管理團隊的重要性。

#### 1. 日本人對環境保護的重視。

去到日本相信很多人的第一感覺都會覺得很乾淨整齊,這是我們其他<mark>國家都應該學習的地方,</mark>因為保護環境真的是非常重要。

#### 2. 團隊守時的重要性。

這次團體旅行,因此每天我們都會先集體集合再按行程出發,這個過程看似簡單,但如果有一個同事沒有按時集合,就會導致整個團體行程延遲。但我們公司的所有小隊在這4天的行程裡都能做到按時集合,讓整個旅程圓滿結束,這讓我感受到了公司日常對紀律管理的嚴格,我非常自豪自己能成為香港寬頻的一份子。

#### 3. 突遇日本颱風,航班延遲。

回程時突然遇到颱風, 導致航班一再延遲, 雖然遇到了特殊情況, 但我們都聽從公司指揮, 有序地按公司指示安全返港。





## **RESIDENTIAL SERVICES - CUSTOMER SERVICE**

30 outstanding performing Talents from RSCS had a wonderful and unforgettable 4-day trip in Tokyo. Even though the weather was not good, they still enjoyed the visit to Tokyo Disneyland and the delicious traditional Japanese cuisine.



Anime fans were crazy for the super Gundam statue @Odaiba, Tokyo



## **RESIDENTIAL SERVICES - RETENTION**

## Greenie Kwong





Thank you HKBN for giving me an opportunity to participate in this Tokyo trip. There were a lot of unforgettable memories such as the delicious local cuisine, exciting rides in Disneyland and the enjoyable shopping experience. I look forward to "play hard" in the next incentive trip.

## **RESIDENTIAL SERVICES - RETENTION**

## Wymen Chiu



在日常工作中,我會面對不同的提問,<mark>同樣地只要堅持用最好態度、將</mark>心比己對待每一位客人或同事,相信他們是會感受得到的。從而能增進彼此信任,帶來更好的客戶體驗。



## **TALENT ENGAGEMENT**

#### Kathy Chu

I am glad to be selected to join the 4-day Tokyo incentive trip and would like to thank you for the opportunity. I really had a wonderful moment with Talents from different departments, this trip will definitely be one of my unforgettable memories at HKBN.

#### Wymen Wong

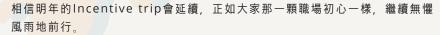


回憶起七年前剛加入香港寬頻時,每一年看著身邊的同事被提名參加年度 海外旅遊獎勵總是充滿盼望。在這些年的工作中,我不斷保持細心觀察、 勇於嘗試的工作態度,令我在工作上獲得同伴的認同。 今年,終於被首次提名參與公司的年度獎勵之旅。

懷著感恩的心情踏上香港→東京的飛機,與同事一起踏入一個陌生的國 度。東京有著井然的秩序,人與<mark>人之間表演有禮。</mark>即便在人潮如涌的地鐵 當中,也不會讓人感到不適。

帶著一顆熱情的童心,和同事們進入一個奇幻的世界——東京迪士尼海洋。我 們希望於有限時間內,滿足大家「想玩」和「想吃」的要求。

當中有不少難忘的事,有人買紀念品買得錯過海盜表演,有人從跳樓機下來臉 色蒼白。我們用了半日時間參與了五個大型項目,觀賞了一個大型表演,還欣 賞了一個完美無敵而又亞洲唯一的迪士尼海上巡遊——米奇幻想曲。





### **TALENT ENGAGEMENT**

#### Jay Wong

It was an impressive trip ever. We had a magical moment in Odaiba, and certainly it would be one of the most unforgettable memories in our lives. It's always a good idea to visit a city with friends to get to know more about each other. Thanks to all my teammate and HKBN!

#### Sophie Sam

Hello,我係來自TOD的Sophie!成為HKBNer短短8個月時間,便有機會參加<mark>今次Incentiv</mark>e Trip,除了平時工作上 的收穫,今次旅行同樣帶給我不一樣的體驗。

與同事們從不熟悉到一齊吃喝玩樂,於旅途中漸漸成為朋友。除此之外,即使係一<mark>個陌生的國家,</mark>我亦嘗試挑戰自己大膽 與當地人溝通。我希望keep住挑戰的心態。

