



For Immediate Release

**HKBN Enterprise Solutions Go Full Throttle
Collaboration with 8 Renowned Technology Partners
to Provide World-class Cloud Services for Businesses**

(Hong Kong, 25 June 2014) Hong Kong Broadband Network Limited (“HKBN”) today announced its strategic partnership with eight world-class technology leaders, including Broadsoft, Cisco, Deltapath, Hitachi Data Systems, Macroview Telecom, Oracle Asia Pacific, Polycom and Towingas Telecom on its 2014 Solutions Day. These partnerships forge HKBN’s edge in delivering a full suite of cloud solutions to its corporate clients ranging from SMEs to large enterprises and carriers.

“HKBN has transformed from a telecom network provider to an ICT service provider with a wide spectrum of best-of-class products in Broadband Network, Cloud Solutions, Data Connectivity, Voice Communication and managed Wi-Fi services,” said William Yeung, CEO and Co-Owner of HKBN.

Unlike many telecom service providers in the market which rely on their own limited resources and expertise in developing telecom solutions, HKBN introduces quick deployment of best-of-class solutions for its corporate customers by working with top technology leaders in respective areas. Riding on the advantage of its 100% fibre network infrastructure, HKBN amply supports top network performance and bandwidth demanding applications. HKBN adopts an open ecosystem to attract top-class partners, ensuring the latest technological advances and solutions are equally available to companies big or small.

“HKBN offers end-to-end project management and service support to our corporate customers, ensuring seamless, one-stop customer service for all, said Billy Yeung, Chief Commercial Officer, Enterprises Solutions, and Co-Owner of HKBN. “Our goal is to offer top-value service to facilitate our customers’ development and bring their business to the next level.”

“We are steaming ahead in our Enterprise Solutions business. With management’s dedication, network and technology excellence, as well as the strong execution power of a dynamic team, HKBN’s success story in residential market is expected to be replicated in the corporate market,” said Billy Yeung.

More than 300 management and technical leaders from different industries attended HKBN 2014 Solutions Day today which included cloud solutions presentations and demonstrations by HKBN and its eight technology partners.



Group photo of management of HKBN and its 8 strategic technology partners



HKBN Enterprise Solutions business going full throttle with the commitment of 91 Co-Owners and a dynamic Enterprise Solutions team

About Hong Kong Broadband Network Limited

Hong Kong Broadband Network Limited (“HKBN”) is the leading provider of residential symmetric 100 Mbps and above broadband services in Hong Kong with a core purpose as to “Make our Hong Kong a Better Place to Live”. HKBN offers a diversified portfolio of innovative residential, enterprise and carrier services in broadband and Wi-Fi access, communication and entertainment to 1.4 million subscribers.

HKBN takes great pride in developing its 2,500-strong Talent force into a competitive advantage. In May 2012, the company underwent a management buy-out and is now majority-owned by funds advised by CVC Capital Partners and 91 HKBN managers.

For further details, please visit www.hkbn.net.

-End-

Issued by Hong Kong Broadband Network Ltd

For media enquiry, please contact:

Connie Lau

Manager - Corporate Communications

Tel: +852 9728 9289

Fax: +852 3999 7349

Email: media@hkbn.com.hk