



For Immediate Release

HKBN Wins Best SME's Partner Award of HKGCSMB for the Second Consecutive Year by Offering SMEs High Value Solutions to Foster their Business Development

(Hong Kong, 9 June 2014) Hong Kong Broadband Network Limited ("HKBN") today proudly announced its winning of Best SME's Partner Award by the Hong Kong General Chamber of Small and Medium Business (HKGCSMB) for the second consecutive year. The award is a recognition of HKBN's success in offering products and services to meet the business needs of SMEs and support their business development.

HKGCSMB's Best SME's Partner Award is designed to recognize the achievements and contributions of companies committed to fostering the development of local SMEs. The judging panel consisting of government officials, corporate representatives and scholars rated the contesters based on their products, services and customer engagement, etc.

Billy Yeung, Chief Commercial Officer - Enterprises Solutions and Co-Owner of HKBN said, "SMEs are the backbone of Hong Kong's economy and we treasure each client in the SME sector. We focus to listen to the needs, opportunities and challenges of each company, so as to tailor make telecommunication solutions for each of our customers. An outstanding telecom service provider should not confine its scope of work to providing efficient technology solutions to reduce capital expenditure investment and telecom expenses, but should also create new business opportunities and revenue sources for its customers. HKBN is here to become a trusting partner of SMEs and to take their businesses to the next level."

HKBN caters to the telecom needs of corporate customers with a diversified portfolio of world-class business solutions, including 1,000Mbps fibre business broadband, Premium Dedicated Internet Access, IP-based Enterprise SIP Trunk, Infinite Voice and Enterprise Wi-Fi Solutions.



From right:

1. Mr. Eric Wong, Associate Director, Enterprises Solutions & Co-Owner of HKBN
2. Mr. Gregory So Kam-leung, Secretary for Commerce and Economic Development, HKSAR
3. Mr. Eric Ng, President, Hong Kong General Chamber of Small and Medium Business
4. Dr. Oliver Yau, Chairman of Award Organizing Committee

About Hong Kong Broadband Network Limited

Hong Kong Broadband Network Limited (“HKBN”) is the leading provider of residential symmetric 100 Mbps and above broadband services in Hong Kong with a core purpose as to “Make our Hong Kong a Better Place to Live”. HKBN offers a diversified portfolio of innovative residential, enterprise and carrier services in broadband and Wi-Fi access, communication and entertainment to 1.4 million subscribers.

HKBN takes great pride in developing its 2,500-strong Talent force into a competitive advantage. In May 2012, the company underwent a management buy-out and is now majority-owned by funds advised by CVC Capital Partners and 78 HKBN managers.

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Issued by Hong Kong Broadband Network Ltd

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